



Surge capacity for manufacturer.

Unexpectedly landing a new national account, this manufacturer found themselves needing to double in size.

Challenge:

Quickly provide full functionality to a temporary manufacturing complex until a major facilities-expansion project reached completion.

- Provide full computing/productivity environment for staff in temporary location.
- Time from first contact to Go-Live to be less than 6 weeks.
- Combine predictable expense forecasting with minimized running costs.

Solution:

Design and deploy a lightweight network, VDI solution and connectivity package.

- Built a fit-for-purpose VDI solution leveraging existing server and infrastructure resources.
- Deployed a value-conscious lightweight network and thin-client solution to remote site.
- Negotiated an alternative leased-line solution to provide connectivity.

Impact:

Client was able to successfully meet delivery targets with new account.

- System was in-place and operational ahead of schedule and on budget.
- Solution exceeded performance and availability expectations.
- When decommissioned, lifetime costs proved to be accurately matched to forecasts.